

iConnect additional fields

(as of June 9, 2006)

Financials (\$50 each)

16 Fields

Shares (\$)
Auto Loans (\$)
Auto Loans (#)
Indirect Loans
Member Business Loans
Real Estate Loans Outstanding (\$)
First Mtgs. Sold to Secondary Mkt YTD
Operating Expenses
Marketing Expenses
First Mortgage Originations (\$)
Charge-offs YTD
Recoveries YTD
Loans Charged-Off due to bankruptcy
Delinquent Loans
Other RE Loans YTD
Credit Card Loans

12-month growth rates (\$50 each)

11 Fields

Member growth
Assets growth
Investments growth
Loans growth
Auto loans growth
Credit card loans growth
Indirect loans growth
Member business loans growth
Real estate loans growth
Operating expenses growth
1st mortgage originations growth

Key Ratios (%) \$50 each

12 Fields

ROA
Loans/shares ratio
Net worth/assets ratio
Non-interest income/average assets
Assets/employee
Efficiency ratio
Delinquency ratio
Operating expenses/average assets
Return of the Member (ROM) Index
First Mortgage Delinquency Ratio
Other RE Loans Delinquency Ratio
Online Members Penetration Rate

Credit Union Characteristics (\$50 each)

7 Fields

Branches
ATMs
Share draft accounts
Employees
Offer online banking?
Field of membership
Land & Building

Total Financial fields @ \$50 each	46
Total per field cost	\$2,300

Vendor Partners (price varies)

Data processor \$300
Auditor \$300
Credit card processor \$75
Debit card processor \$75
Internet home banking provider \$75
Bill pay provider \$75
E-statement provider \$75

Total Vendor Fields	\$975
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All Additional iConnect Fields **\$3,275****User Licenses**

1. Additional licenses are \$50 each
2. An unlimited license package (up to 25 users) is \$400

Advanced Package Discount

Save \$325 when you purchase all available iConnect fields.